

Understanding and meeting our customers' current and future needs



Essar is one of the leading integrated energy suppliers of choice. Providing automotive, industrial, agricultural and domestic fuels to transport operators, independent resellers and distributors across the country.

High-quality product

Producing products at our North West based Stanlow refinery within a robust and comprehensive management framework means we can guarantee the quality of the product we supply to our customers.

Well-connected distribution network

From our Stanlow refinery, we can supply a large proportion of the UK's energy corridor through road terminals and a network of pipelines with our highly efficient distribution capability. Ownership of the Northampton Terminal together with interests in the Kingsbury Terminal and the UK Oil Pipeline (UKOP) has strengthened our logistics infrastructure network, enabling us to provide our fuels competitively across a wider area of the country.

Fast and efficient loading

Partnering with Stanlow Terminals Limited, we utilise a world-class road gantry capable of loading 26.5 million litres of transport fuels daily (it can load up to 1,600 road tankers a day). The road terminal has a sophisticated automated loading system, which ensures a safe, fast and efficient operation from 17 bottom loading gantries. Designed to ensure gate to gate times are kept to a minimum, the facility saves time and money by keeping vehicles out on the road.

Secure supply base

Being based so close to our customers means we can assure them about the security of supply they need for the resilience of their business.



Our reseller customer base ranges from small family businesses to multi-nationals' companies and we work hard to understand and meet their unique commercial needs.





With over \$1bn in strategic investments, our innovative developments ensure we always have our eye to the fuels of the future. This means we not only look after the needs of our valued customers today but also anticipate and meet their changing needs for tomorrow. To find out more get in touch with our Commercial Sales Team.



Andrew Beechall, Head of Commercial
E: cbfsales@essaroil.co.uk

Competitive on price

Our optimised and efficient production and trading capacity mean that we can always offer competitive prices for all our products. We also offer a competitively priced, delivered-in option, which ensures first class performance is provided on time and by the next working day.

Exceptional customer service

Our helpful and highly capable back-office support team works closely with nationwide fuel distributors to ensure consistent availability of high-quality, great value products when and where your customers need them.

To find out more, contact our Commercial Sales Team at **0151 350 4883** or email: cbfsales@essaroil.co.uk



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